DELTA PROTECTION COMMISSION

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September 11, 1998

To:

Delta Protection Commission

From:

Margit Aramburu, Executive Director

Subject:

Public Hearing and Commission Review of "The Economic Impact of Recreation

in the Delta"

Background:

As part of the Commission's original planning process, the Commission determined that there was not current information about recreational uses in the Delta. The Commission designated funds from its budget to develop statistically valid, current information.

A Recreation Study Oversight Subcommittee was created including: Commissioner Don Nottoli, Chair; Commissioner Bill Curry; Commissioner Don Murphy (who has been replaced by Commissioner Ron Brean; Judy Higley for Department of Water Resources; Mervin Hee for Department of Fish and Game; and citizen members: Sally Shanks, farmer, San Joaquin County; Chris Lauritzen, marina owner, Contra Costa County; Steve Woodard, marina operator, San Joaquin County; and Gil Labrie, DCC Engineering, Sacramento County.

The Inventory of Boating Facilities was prepared by the Delta Protection Commission staff and was presented to the Commission in May, 1997. The report inventories parks, formal fishing access sites, marinas, launch ramps, yacht clubs, duck clubs, campgrounds, and various other facilities. The information is listed by County and by category of facility. That entire report is available on the Commission's home page at www.delta.ca.gov

The Recreational User Survey was prepared by the staff of Department of Parks and Recreation and was presented to the Commission in September, 1997. The user survey asked questions of anglers and boaters, starting with a pool of 10,000 anglers and 10,000 boaters statewide. The inventory also asked several questions about expenditures during recreational outings. A summary of the Report and maps are available on the Commission's home page. The entire report is available from the Commission's office.

"The Economic Impact of Recreation in the Delta"

The Department of Boating and Waterways contracted with George Goldman, Economist with Department of Agricultural and Resource Economics at U.C. Berkeley, for preparation of the report. Mr. Goldman used the data gathered by Department of Parks and Recreation as part of the User Survey to develop his analysis.

Mr. Goldman analyzes economic impacts in terms of total Delta output (sales) impacts; Delta income impacts; Delta value-added impacts; and Delta employment impacts. Boating generates \$247 million in expenditures; \$445 million in total output; \$183 million in income; \$297 in value added; and 8,058 jobs within the Delta region. Fishing generates \$354 million in expenditures; \$640 in total output; \$262 in income; \$398 in value-added; and 11,707 jobs.

The boating values represent 1.7% of total Delta income; 2.2% of Delta value-added; and 3.2% of employment. Fishing represents 2.5% of total Delta income; 3.1% of Delta value-added; and 4.7% of employment.

Because of the large overlap between the boaters and anglers, the numbers for the two activities cannot be added together. Fishing alone represents the bottom of an estimate of values, and the sum of boating and fishing would represent an upper limit. Mr. Goldman suggests the true estimate lies somewhere between these two extremes.

Commission and Public Review

The Commission will receive a report from Mr. Goldman at the meeting and comments from the Subcommittee will be presented. The purpose of the review is to allow the Commissioners and members of the public to ask questions and present comments.

A final report will be released after Mr. Goldman makes any necessary changes.

The draft report has been circulated to: Members of the Delta Protection Commission; Recreational Oversight Subcommittee; Recreation Citizens Advisory Committee; City and County Planners; and City and County Recreation Managers.

The Economic Impact of Recreation in the Delta

DRAFT

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August 1998

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The Economic Impact of Recreation in the Delta

The Delta

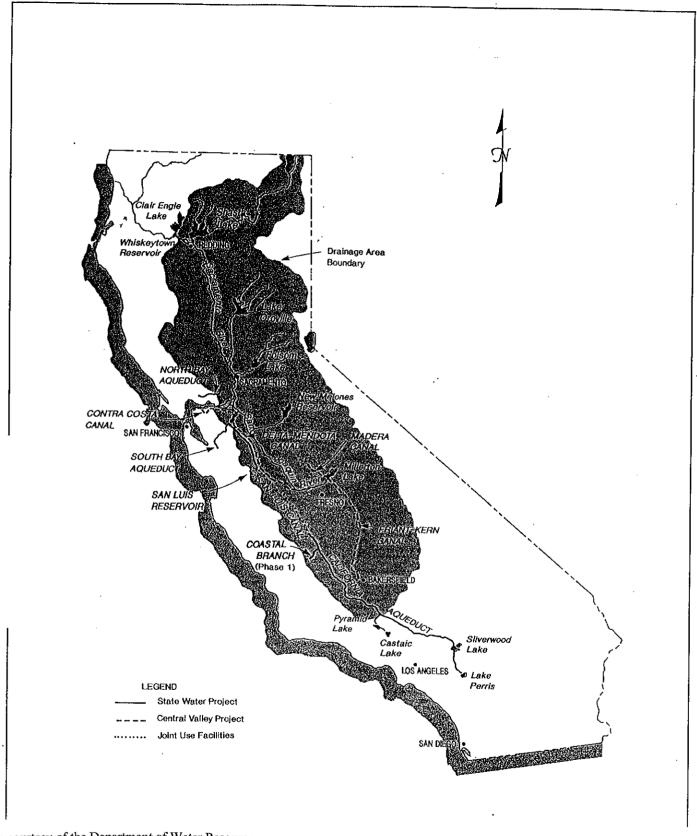
The Sacramento-San Joaquin Delta is an important natural resource, providing a unique habitat for wildlife, prime agricultural land, opportunities for recreational activities, and the source of water for two-thirds of California's population. Located south of Sacramento and east of the San Francisco Bay, the Delta has historically received 47 percent of the State's runoff, flowing through the Sacramento, San Joaquin, Mokelumne, Consumnes, and Calaveras rivers. The map in Figure 1 shows the Delta's drainage area, stretching from the northern border with Oregon, to the mountains bordering the southern edges of the Central Valley.

The Delta is a flat, low-lying region of rich mineral and peat soils. Originally lush wetland surrounded by riparian woodlands, the development of the Delta to its present form began in the late 1850's with the Swamp and Overflow Land Act. This act transferred ownership of all swamp and overflow land from the federal government to the State of California. The State sold these lands, using the proceeds to fund reclamation of the swamplands. The marshes were diked and drained, creating islands for agricultural development. Today, the levees provide multiple purposes including protecting the islands from flooding, defining the channels used for commercial navigation, contributing to regional flood control, protecting upland habitat areas on the islands, and protecting Delta water quality.

The Delta was given a legal boundary in 1959 with the passage of the Delta protection Act (Section 12220 of the Water Code). Figure 2 shows the boundaries of the legal Delta, which include the shaded primary and secondary zones.

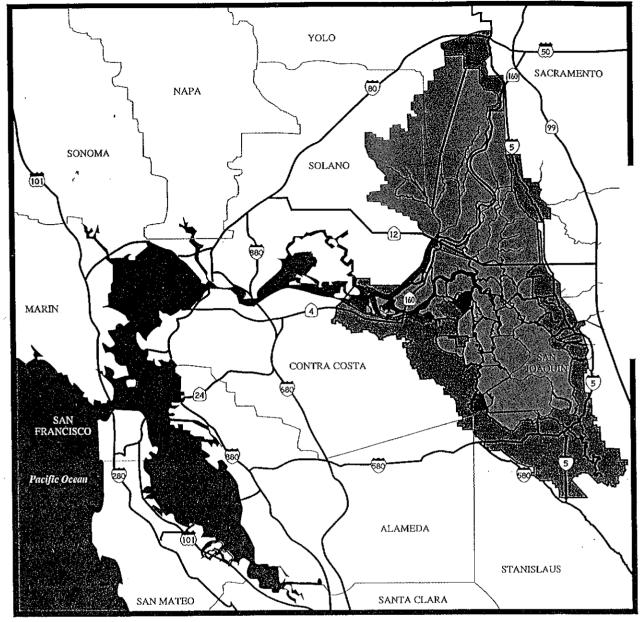
Table 1 provides some essential information about the Delta. In 1990 the Delta area supported a population of 410,000, including parts of Alameda, Contra Costa, Sacramento, San Joaquin, Solano and Yolo counties. The Delta extends over 738,000 acres, including 538,000 acres in agriculture, and 64,000 acres in cities and towns.

Waterways interlace the entire area, while 1,100 miles of levees protect the islands from flooding. The Delta has extensive opportunities for water recreational activities. It also provides essential habitat for fish and wildlife, including 230 species of birds, 45 species of mammals, 52 species of fish, 25 species of reptiles and amphibians, and 150 species of flowering plants. The Pacific Flyway passes directly over the Delta, and some of the smaller unimproved islands provide suitable habitat for birds and other wildlife.



Map courtesy of the Department of Water Resources

Figure 1: The Drainage Basin for the Delta and the Major Water Conveyance Systems



Map courtesy of the Delta Protection Commission

LEGEND

Primary Zone

Secondary Zone



Figure 2: Regional Location Map

Table 1: **Delta Statistics**

Demography

Population:

410,000 (1990)

Counties:

Alameda, Contra Costa, Sacramento, San Joaquin, Solano, Yolo

Incorporated Cities Entirely Within Delta: Antioch, Brentwood, Isleton, Pittsburg, Tracy

Major Cities Partly Within the Delta: Sacramento, Stockton, West Sacramento

Unincorporated Towns and Villages: 14

Agriculture

Cities and Towns

Geography

Area (acres, 1991):

Levees (miles, 1987):

Project

165 Direct Agreement 110

Water Surface 61,000 Undeveloped 75.000

Non-project

825 1,100

Total Acres

738,000

538,000

64,000

Rivers Flowing into the Delta: Sacramento, San Joaquin, Mokelumne, Cosumnes, Calaveras

(These rivers plus their tributaries carry 47 percent of the State's total runoff.)

Fish and Wildlife

Birds

230 species

Reptiles and Amphibians

Total Miles

25 species

Mammals

45 species

Flowering plants

150 species

Fish

52 species

Source: From Table 7 of the Sacramento-San Joaquin Delta Atlas, California Department of Water Resources, 1995.

Major Anadromous Fish: Salmon, Striped Bass, Steelhead Trout, American Shad, Sturgeon

Recreation in the Delta

The Delta provides a variety of recreational opportunities including fishing, hunting, boating, camping, picnics, and viewing nature. With 700 miles of channels, nearly all of which are navigable, it is one of the largest waterway complexes in the western United States. The Delta also offers secluded, meandering sloughs cloaked with overhanging riparian vegetation. Even in drought years when reservoirs throughout the State were very low and unable to attract as much recreation, the Delta provided the same water-based recreational opportunities as in other years.

Located near the large population centers of the greater San Francisco Bay area and Sacramento, the Delta serves a growing urban and rural population. According to the 1996 boating and fishing surveys, half of the recreators live within 50 miles, and four out of five live within 100 miles of the Delta. Table 2 shows the top ten counties of origin for the boaters and anglers. While many of the top counties of origin are the same, they differ in their ranking. Moreover, Contra Costa ranks number one in county of origin for boaters, but does not make the top ten in terms of origin of anglers. This suggests there is some difference between the boaters (surveyed from registered California boat owners) and anglers (surveyed from licensed California anglers).

Table 2 also lists the main boating and fishing activities as well as the alternative activities the recreators participated in. The top activity for both boaters and anglers was fishing from the boat, with 77 percent of boaters and 88 percent of anglers saying they fished from boats. For boaters, the other boating activities in descending order of frequency were cruising, swimming from the boat, water skiing, sleeping in the boat, sailing and hunting from the boat. For anglers, fishing from shore was the second most popular activity and fishing in tournaments is third.

The top ten alternative activities that the boaters and anglers engaged in are also given in Table 2. Sightseeing and viewing wildlife are the top two alternative activities for both boaters and anglers. Other popular activities for both groups include picnicking, swimming, walking, photographing nature, attending special events, RV camping, and visiting cultural or historical sites.

The map in Figure 3 gives the location of recreational facilities in the Delta, most of which are located along the waterways. Most of the recreation facilities are provided through private marinas. Of the public facilities, Brannan Island State Park provides boat launching, camping, swimming, nature interpretation and wind surfing, and the Department of Fish and Game owns five fishing access/launching facilities that are managed by Sacramento and Yolo Counties. Other public facilities include a Department of Parks and Recreation trail and access behind Locke, limited access to the US Fish and Wildlife Service Stone Lakes Refuge, several East Bay Regional Park District sites, San Joaquin County parks, fishing access at Clifton Court Forebay (Department of Water Resources) and many city sites in Antioch, Pittsburg, Rio Vista, Sacramento, West Sacramento, and Stockton.

Table 2: Recreator Origin and Activities

Rank	Boaters	Percent	Rank	Anglers	Percent
1	Contra Costa	12.5	1	Sacramento	10.7
2	Sacramento	9.9	2	San Joaquin	10.0
3	Alameda	8.6	3	Alameda	8.0
4	Santa Clara	7.9	4	Santa Clara	8.0
5	Los Angeles	7.3	5	Solano	7.6
6	San Joaquin	6.9	6	San Mateo	3.8
7	Stanislaus	3.7	7	Placer	3.6
8	Marin	3.4	8	Los Angeles	3.6
9	Solano	3.1	9	Stanislaus	3.1
10	San Mateo	3.0	10	Sonoma	2.0
	Subtotal	66.3		Subtotal	60.4
<u>Major</u>	Boating and Fishing	Activities			
Rank	Boating	Percent*	Rank	Fishing	Percent
1	Fishing from boat	77	1	Fishing from boat	88
2	Cruising	76	2	Fishing from shore	74
3	Swimming from boat	71	3	Fishing in tournament	14
4	Water skiing	61			
5	Sleening in heat	49			
	Sleeping in boat				
6	Sailing	15			
					181
6 7	Sailing	15 5			
6 7 Top 1	Sailing Hunting from boat Ten Alternative Activity Boaters	15 5 ties Percent*	Rank	Anglers	Percent
6 7 Top 1 Rank 1	Sailing Hunting from boat Fen Alternative Activity Boaters Sightseeing	15 5 ties Percent*	1	Sightseeing	Percent 52
6 7 Top 7 Rank 1 2	Sailing Hunting from boat Ten Alternative Activity Boaters Sightseeing Viewing wildlife	15 5 ties Percent*			
6 7 7 Top 1 Rank 1 2 3	Sailing Hunting from boat Ten Alternative Activity Boaters Sightseeing Viewing wildlife Fishing from shore	15 5 ties Percent* 45 41 40	1	Sightseeing Boating Viewing wildlife	52
6 7 Top 1 Rank 1 2 3 4	Sailing Hunting from boat Ten Alternative Activity Boaters Sightseeing Viewing wildlife Fishing from shore Picnicking	15 5 ties Percent* 45 41	1 2	Sightseeing Boating Viewing wildlife Swimming	5 2 4 9
6 7 7 Top 1 Rank 1 2 3 4 5	Sailing Hunting from boat Fen Alternative Activity Boaters Sightseeing Viewing wildlife Fishing from shore Picnicking Walking for pleasure	15 5 ties Percent* 45 41 40 34 32	1 2 3	Sightseeing Boating Viewing wildlife	5 2 4 9 4 9
6 7 7 Top 1 8 2 3 4 5 6	Sailing Hunting from boat Ten Alternative Activity Boaters Sightseeing Viewing wildlife Fishing from shore Picnicking Walking for pleasure Swimming from shore	15 5 ties Percent* 45 41 40 34 32 30	1 2 3 4 5 6	Sightseeing Boating Viewing wildlife Swimming Walking for pleasure Picnicking	5 2 4 9 4 9 4 0
6 7 Top 7 Rank 1 2 3 4 5 6 7	Sailing Hunting from boat Ten Alternative Activity Boaters Sightseeing Viewing wildlife Fishing from shore Picnicking Walking for pleasure Swimming from shore Attending special events	15 5 ties Percent* 45 41 40 34 32	1 2 3 4 5	Sightseeing Boating Viewing wildlife Swimming Walking for pleasure Picnicking Photography of nature	52 49 49 40 39
6 7 Top 1 Rank 1 2 3 4 5 6 7 8	Sailing Hunting from boat Ten Alternative Activity Boaters Sightseeing Viewing wildlife Fishing from shore Picnicking Walking for pleasure Swimming from shore Attending special events Photography of nature	15 5 ties Percent* 45 41 40 34 32 30 28 21	1 2 3 4 5 6	Sightseeing Boating Viewing wildlife Swimming Walking for pleasure Picnicking	52 49 49 40 39 37
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^{*} Percentages do not sum to 100 since recreators participate in more than one alternative activity. Source: Sacramento-San Joaquin Delta Recreation Survey report, California State Parks, August 1997.

historical sites

historical sites

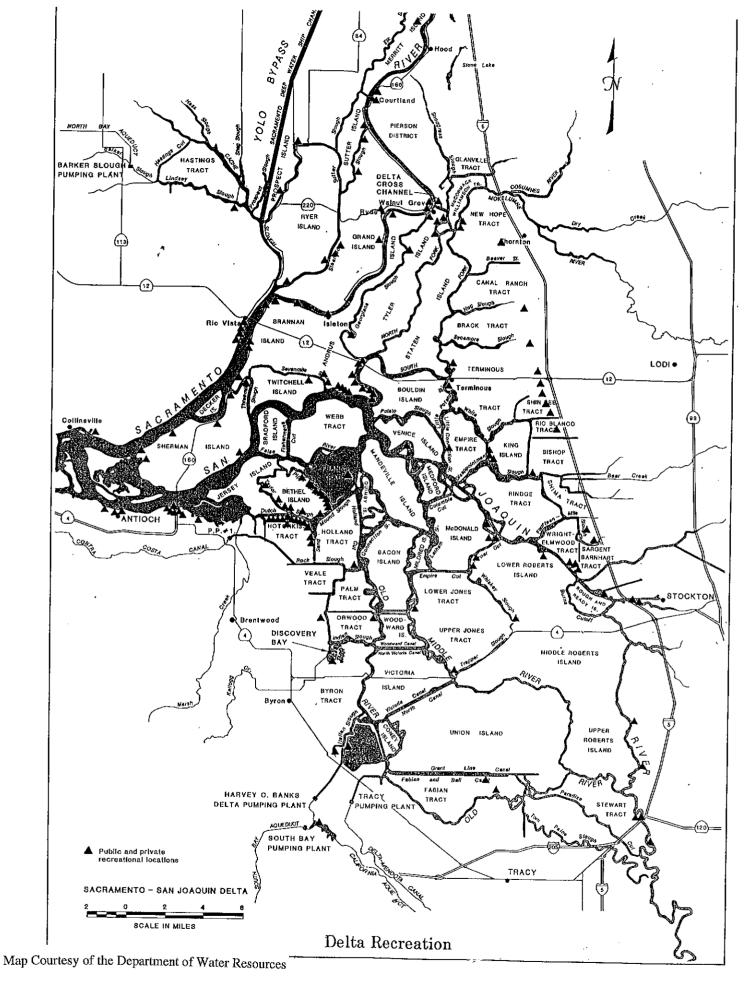


Figure 3: Delta Recreation

Table 3 provides the survey estimates of boating and angling activities, including their duration and frequency. The activities are counted in terms of group (e.g., family or friends) trips and days spent recreating in the Delta. An estimated 186 thousand groups boated on the Delta. These boaters spend an average 2.7 days in the Delta per trip, and return an average of 9.6 times per year. Therefore the average group that recreated on the Delta spent 26 days per year in the Delta, leading a total of 4.9 million group days per year of boating recreation. An average of 3 people made up a group, implying a total of 14.4 million person days of recreational boating per year.

An estimated 322 thousand groups go fishing per year in the Delta, averaging 2.4 days per trip and returning 9.9 times per year. These fishing groups therefore spend an average of 24 days per year in the Delta, giving a total of 7.7 million days of recreational fishing per year. The average trip included 2.9 people, implying a total of 22.5 million person days of recreational boating per year.

Because boating and fishing are interrelated we can not sum them together to arrive at total boating and fishing recreation. As discussed in greater detail later, the boating and fishing surveys were conducted on two different groups (registered boat owners and licensed anglers), and the degree of overlap between these two groups was not accounted for. Summing the two activities together would induce a great deal of double-counting. Since fishing represents the larger use, it provides a lower bound for the combined activities, while summing the two together (and assuming registered boaters and registered anglers do not mix) provides an upper limit. A more accurate estimate would obviously lie somewhere between these two extremes.

Table 3: Boating & Fishing Surveys of Delta Recreation*

Activity	Estimated Number of Groups	Days Per Trip	Average No. of Trips Per Year	Total Group Days Per Year	Average No. of People Per Trip	Estimated Total Person Days Per Year
Boating	186,000	2.72	9.60	4,854,600	2.97	14,418,162
Fishing	322,000	2.43	9.88	7,734,440	2.91	22,507,220

^{*} Boating and fishing activities can not be added together due to double-counting --

a large majority of boaters fished, and many anglers boated.

Sources: correspondence, California State Parks and Recreation; Sacramento San Joaquin Delta Recreation Survey, California State Parks and Rec. reation, Aug. 1997; own calculations.

The Economy of the Delta Region

The Delta economy represents 1.5 percent of total California income and 1.8 percent of employment (Table 4). The region provides a variety of opportunities for employment. Table 5 gives the interindustry transaction in the Delta economy in 1994. Reading the numbers as columns, the values represent the amount purchased by an industry from different sectors, including value added (essentially labor and profits), as inputs used to produce/provide the industry's goods or services. For example, in order to produce \$911 million worth of agricultural goods, the Delta's agricultural industry purchased \$77 million worth of inputs from local agricultural producers and \$21 million of inputs from the local manufacturing sector, while \$584 million went to labor, farm income, and land leases. Reading the numbers as rows, the values represent the amount sold by an industry to other sectors, exported, or sold as final demand. For example, the Delta's agricultural sector sold \$77 million to its own producers and \$80 million to local manufacturers, and exported \$686 million (or 75 percent) of its output. Total industry outlay (total inputs into production) always equals total industry output (total sales).

Manufacturing is the largest sector, producing \$4.5 billion worth of goods in the Delta. This is followed by trade (wholesale and retail), generating \$3 billion in output, and services, creating \$2.9 billion in output. Agriculture contributes a little under \$1 billion to the region. The entire Delta generates \$21.2 billion in output.

The transactions tables reflect the fact that the Delta is an open economy which relies greatly on trade with surrounding regions. Exports from the region are \$5.6 billion, while intermediate sales to local industries are \$4.8 billion.

Table 4: Delta Economy Compared With California, 1994

	Delta	California	Percent of California
Personal Income (Mil.\$)	10,610	715,922	1.48
Employment (Number Employed)	249,094	14,122,000	1.76

Sources: California Statistical Abstract, 1997, Department of Finance, and Minnesota IMPLAN Group, Inc., Stillwater, Minnesota.

Interindustry Transactions in the Delta Economy, 1994 (millions of dollars) 5 Table

al Industry		7	,	189	1,958	4,527	2,466				37 2,621	0	 75 21,264					
Final	Demand*				1,528	758		2,211		1,888	2,187		10,875					
Total	Exports*	303		128	•	2,957	929	218	385	on	301	4	5,616					
Row	Total	479	- 1	52	430	812	808	613	775	974	133	-	4,773	3,386	12,880	225		21,264
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	Services	+		•	41	78	65	50	117	259	20	0	632	327	1,865	47		2,871
Si	FIRE*	ĸ	•	0	82	-	38	15	340	125	24	0	643	243	1,763	24		2,673
/ Purchase	Trade*	7	•	_	41	64	95	90	133	246	18	0	692	315	1,989	47		3,043
Local Industry Purchases	TCPU*	•		21	131	52	371	88	84	121	38	0	906	428	1,099	33		2,466
Fo	Manufac	α		26	37	442	155	213	44	127	22	0	1,147	1,452	1,884	45		4,527
	Mining Construc	4		m	-	130	30	130	20	72	4	0	394	382	1,166	16		1,958
	Mining	c		N	-	က	ဖ	ო	Ţ	က	-	0	46	26	117	-		189
	Agric	77		>	4	21	11	17	6	7	Ø	0	158	161	584	α	ľ	911
Producing	Industry	Agriculture	200	Building	Construction	Manufacturing	TCPU*	Trade*	FIRE*	Services	Government	Other	Column Total	Total Imports*	Value Added*	Misc.	Total	Industry

*TCPU = Transport, communications, and public utilities

Trade = Retail and wholesale trade

FIRE = Financial, insurance, and real estate

Final Demand = Household consumption, federal, state and local government purchases, inventory purchases, and capital formation Imports = Purchases outside of the Delta region Value Added = Employment compensation (wages and salaries), proprietors' and other property-type income (dividends and interest), and indirect business taxes. Exports = Sales outside of the Delta region

The 1996 Delta Boating and Fishing Surveys

In order to quantify the extent of recreational activities, and to identify future development needs of recreation facilities, the Delta Protection Commission contracted with the Department of Parks and Recreation to study recreation uses of the Delta, in particular, those related to boating and fishing. The study provides current recreation use figures for the Delta for use by the Commission as well as by other federal, State and local agencies in their planning processes.

The survey involved two separate mail-out questionnaires. The first questionnaire was sent to a random sample of 10,000 registered boat owners and 10,000 licensed anglers throughout California, followed by a second questionnaire sent to approximately 1,500 people in each group. These questionnaires asked a variety of questions such as whether they recreated in the Delta or not and why, how often they participated in specific recreation activities, when and where these activities occur, how much money they spend while visiting the Delta, the adequacy of existing recreation facilities, and recent changes in their level of participation in these activities. A primary consideration for recreating in the Delta was proximity. For those who did not recreate in the Delta, the primary reason given for this was that the Delta was too far from home (53 percent of respondents) and that they were unfamiliar with the recreation opportunities in the Delta (43 percent of respondents). The earlier section on recreation in the Delta (Tables 2 and 3) discusses many of the survey findings in greater detail.

If the registered boat owners and licensed anglers were to represent entirely different people, we could sum the boating and fishing activities to arrive at total boating and fishing occurring in the Delta. In fact, these two groups are likely to overlap to a great extent, and the extent of this overlap was not identified at the time of the survey. Because of this overlap and the interrelationship between boating and fishing, many of the people who responded as having boated in the Delta could also have responded as having fished there for the very same event, and vice versa. Therefore while we identify the level of boating and fishing activities taking place within the Delta, we can not estimate the total collective (boating and fishing) activities occurring there.

Recreation Expenditures

Table 6 provides average and estimated group expenditures for boating and fishing. Although the recreational activity occurs within the Delta, many of the expenditures occur outside of the Delta. For example, much of the food and supplies may be purchased

outside of the Delta, and even lodging and recreation occur outside of the Delta if recreators stay in or visit other sites outside of the Delta. While the majority of boating expenditures occur inside the Delta, anglers spent more outside.

On an average trip, boaters as a group spent \$139 within the Delta and \$96 outside of the Delta, while anglers spent \$111 within, and \$123 outside. A general breakdown of these expenditures into lodging, food, supplies and recreation is given in Table 6. Annually, boaters are estimated to spend \$247 million inside the Delta and \$171 million outside, totaling \$418 million. Anglers spend an estimated \$354 million inside the Delta and \$392 million outside, totaling \$746 million.

Table 6: Estimated Recreational Expenditures* from Surveys

	Average E	xpenditure	Estimated E	Total		
Activity / Item of	Per	•	for All Trip	'	Annual	
Expenditure		Outside Delta	Inside Delta			
	Dollars	Dollars	1000 Dollars		1000 Dollars	
				7,000 = 0.10.10	1000 2011010	
Boating						
J						
Lodging	23.90	12.59	42,656	22,470	65,127	
Food	38.07	24.02	67,947		110,817	
Supplies	51.71	40.21	92,291	71,766		
Recreation	24.87	18.86	44,387	33,661	78,048	
Total for Boating	138.55	95.68	247,281	170,768	418,049	
THE PERSON NAMED OF THE PE						
Fishing						
Lodging	30.12	32.75	95,869	•		
Food	29.75	28.21	94,691	89,790	•	
Supplies	31.11	41.14	99,020	130,944	229,964	
Recreation	20.23	21.19	64,390	67,446	131,836	
Total for Fishing	111.21	123.29	353,970	392,419	746,389	

^{*} Boating and fishing activities can not be added together due to double-counting -- a large majority of boaters fished, and many anglers boated.

Sources: Sacramento San Joaquin Delta Recreation Survey, California State Parks, Aug. 1997; own calculations.

The Input-Output Model

Economists have long been interested in estimating the total economic impact generated by an activity. In this case we are interested in the economic impacts of boating and fishing on the Delta region. These recreational activities generate expenditures (see the previous section) in the local economy. The local businesses that received these funds in turn hire a certain proportion of the local labor and pay for local services. The local recipients turn around again and spend a portion of their receipts in the local economy. Therefore every dollar spent in the region will have multiplier effects that reflect not only the direct impact of boating and angling expenditures within the economy, but also the ripple effects that these expenditures create as businesses and employees spend the money they receive on other businesses within the region, to either provide the services necessary for their operation or to consume final goods.

The more that people and institutions buy and sell within the given economy, the greater the multiplier effects. In this report we are concerned with the impacts of these recreational activities on the immediate Delta region. Their impacts on the state of California will obviously be much larger since, as shown in Table 6, many of the recreational expenditures are made outside of the Delta, and in addition, many of the economic ripple effects of the within-Delta expenditures will occur outside of the immediate Delta region.

Economic Impacts of Recreation

The IMPLAN (IMpact analysis for PLANning) system, was designed by the United States Forest Service, United States Department of Agriculture, for the purpose of estimating economic input-output models for any county, or group of counties, in the United States. It does this with a large database, and software and algorithms to estimate regional input-output models from this secondary published data. The system has comprehensive and detailed data on every area of the United States, and the ability to turn this data into dollar flows or transaction tables (e.g., Table 4). In turn, these transactions tables can be transformed into multipliers for the region so that the total regional impact of increasing or reducing economic activity in one industry (or sector) can be estimated.

Zip-code areas were used to identify the region to be covered in this economic analysis. While the area covered does not exactly match the official Delta area, the zip-codes were chosen to best represent the population that lives within the Delta area, thus representing the economically productive portion of the Delta.

Economic impacts are measured in terms of: (1) total Delta output (sales) impacts, (2) Delta income impacts, (3) Delta value-added* impacts, and (4) Delta employment impacts. An input-output multiplier is the sum of the direct, indirect, and induced effects of expenditures. The *direct effect* occurs when the recreators purchase goods and services (i.e., their expenditures). The *indirect effect* occurs when the industries that recreators purchase from must purchase inputs and supplies from services and manufacturers within the Delta. The *induced effect* occurs as workers in the Delta receive income from those purchases and then spend the income on consumer goods and services produced in the regions. Together, these three effects make up the total impact on the economy.

To illustrate these concepts for expenditures on lodging within the Delta, every dollar spent generates a total of \$1.87 of economic output (sales) in the region; a direct impact of \$1, and indirect and induced effects of \$0.87. It also generates \$0.75 in income, and \$1.14 in value-added. Every million dollars spent on lodging generates 31 local jobs.

Table 7 gives the impacts of recreational expenditures (boating and fishing) on the Delta region economy. The first column of figures gives the expenditures for boating and fishing in each category estimated in Table 6. Because of the multiplier effects, the total boating expenditures of \$247 million generate \$445 million in total output, \$183 million in income, \$279 million in value added, and 8,058 jobs within the Delta region. For fishing, expenditures of \$354 million generate \$640 million in total output, \$262 million in income and \$398 in value-added, and 11,707 jobs.

These values represent 1.7 percent of total Delta income 2.2 percent of Delta value added, and 3.2 percent of employment in the Delta for boating recreation. Fishing recreation impacts are higher, representing 2.5 percent of total Delta income, 3.1 percent of Delta value added, and 4.7 percent of employment.

In the surveys, 77 percent of the boaters responded that they fished from their boats, while 88 percent of the anglers said that they fished from boats. We therefore can not simply add these two recreational activities together to arrive at their total impact of their combined activities since we would be double-counting much of the recreation done. Since fishing represents the larger use, it provides a lower bound for the economic impact of the combined activities, while summing the two together (and assuming registered boaters and registered anglers do not mix) provides an upper limit. The true estimate lies somewhere between these two extremes.

^{*} Value-added is made up of wages and salaries, dividends, interest, and indirect business taxes.

Impacts* of Boating and Fishing Activities in the Sacramento-San Joaquin Delta, 1995 Table 7:

	Expenditures		Impacts on the Delta Region	Delta Region	
Activity / Sector	in the Delta	Output	Income	Value Added	Employment
	Dollars	Dollars	Dollars	Dollars	No. of Jobs
BOATING					
Organizate Indiana in a liberary	0.00	70 700	0	000	000
 Overnight lodging, including campgrounds Food and drinks at cafes or snack stands	42,056,228 67 946 552	122 791 261	32,178,948	48,539,280 65 917 471	1,331
 Supplies, gas, repairs, parking, gifts, etc.	92,290,943	163,671,219	71,198,206	109,863,984	2,381
Recreation: equip. bought/rented, fees, etc.	44,387,464	78,318,411	35,667,934	54,884,873	1,836
Total for Boating	247,281,188	444,577,339	183,402,263	279,205,609	8,058
 % of Delta Total			1.73%	2.17%	3.23%
FISHING					
Overnight lodging, including campgrounds	95,868,861	179,340,627	72,321,422	109,090,881	2,991
Food and drinks at cafes or snack stands	94,691,189	171,123,480	61,816,729	91,863,436	3,498
 Supplies, gas, repairs, parking, gifts, etc.	99,019,929	175,604,582	76,389,309	117,874,230	2,554
Recreation: equip. bought/rented, fees, etc.	64,390,009	113,611,428	51,741,154	79,617,918	2,663
Total for Fishing	353,969,989	639,680,118	262,268,613	398,446,466	11,707
% of Delta Total			2.47%	3.09%	4.70%

* Boating and fishing impacts can not be aggregated together due to double-counting -- a large majority of boaters fished, and many anglers boated. Source: own calculations.

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